

FORT WAYNE DUPLICATE BRIDGE ASSOCIATION

Monthly Board Meeting

October 10, 2018

President Lee Baatz called the meeting to order at 4:50 p.m. Other members present were Gary Chaney, Stan Davis, Kim Grant, Judy Jenkins, Judy Nelsen, and Carl Wheeler. Absent: Rick Kleinheksel and Joe Kohne

1. Stan moved and Kim seconded a motion to accept the September minutes and September Treasurer's report. Motion carried.

2. Marketing committee updates: Tom Carpenter is now serving as our e-communications manager. Dena Davis and Mary Hoevel have joined the marketing committee, which met today and has as its immediate goal to reach out by email and perhaps phone to new players who have come to the Tuesday 0-299 MP game.

3. December Christmas party: Kim agreed to chair planning for the event. The board will vote next month on the recipient of the Mike and Annamarie Bonahoom award, to be given at the party.

4. Gary moved, Kim seconded that the club purchase 25 sets (4 per set) of new bidding boxes and the cards to go in them for \$927.40. Our boxes are quite old and the new ones can be used easily by both left- and right-handed players. Motion carried.

5. Kim moved, Stan seconded that partners should continue to be guaranteed for the Tuesday 0-299 game through next June. Motion carried. Stan will be in charge of finding stand-by partners.

6. Carl reviewed the proposed 2019 budget, to be voted on next month. Expenses mentioned for possible inclusion:

- Ask the cleaning person to include the library room (in addition to the playing room and hospitality room) and increase her monthly salary to \$70 or \$75; also consider giving her a bonus
- Consider giving our directors a bonus
- Increase amount set aside for free games as we want to use this incentive at some games again next year
- Add funds for purchasing a new whiteboard – Kim will check how much this will cost
- Raise hospitality room amount to \$1,500
- Add \$500 for marketing expenses, such as a possible brochure or business cards to attract new players

7. We discussed strategic goals for the club based on our reactions to the SWOT analysis done earlier. All agreed that our priority goal is to attract and retain new players. Also discussed were building the Saturday game, trying to find players willing to drive those who can't drive themselves, announcing rank advancements at the club and on the bulletin board, and introducing new players when they come. Stan agreed to organize our discussion and present a draft plan.

8. Kim suggested adding discussion of mentor civility and other issues at the Pro-Am game to next month's agenda.

9. The meeting adjourned at 6:15 p.m. The next scheduled meeting of the Board is Wednesday, November 14, 2018.

Respectfully submitted,
Judy Nelsen, Secretary